



FINDING WAREHOUSE WORKERS FAST

Learn how NAS created a full digital marketing strategy to help a healthcare services leader find the warehouse talent it needed.



CardinalHealth

Essential role.

Outstanding

Essential role.

Outstanding

Essential role

Outstanding

rewards.

CardinalHealth

CardinalHealth



CHALLENGE

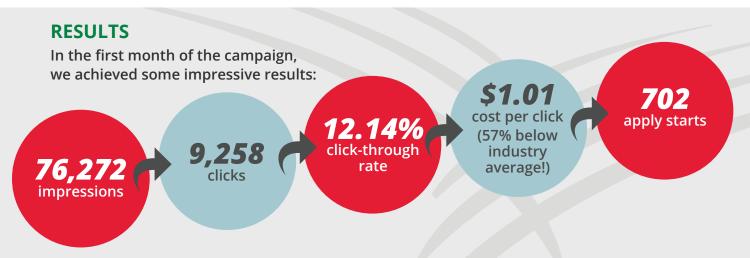
Cardinal Health, a leading healthcare services company, is an essential link in the healthcare supply chain. At Warehouse Operations locations across the U.S., the company prepares and delivers innovative solutions and products for clients at more than 60,000 facilities

daily. Facing major competition for warehouse workers from multiple sources, including the world's largest e-retailer, Cardinal Health needed a way to increase their volume of candidates and applications.

SOLUTION

Cardinal Health had open warehouse positions in nine key markets. Knowing that warehouse hiring has been highly competitive in the past year, NAS proposed a full digital marketing strategy that would target a range of candidates:

- Search Campaign to reach active candidates who are using search engines to find warehouse jobs.
- Display Campaign to target passive candidates who may not be actively looking but are the right fit.
- Retargeting Campaign to bring back individuals who visited the career site but did not apply their first time.



The campaign will continue, with NAS experts reviewing and refining the strategy to adjust for needs within specific markets and ensure ongoing success.